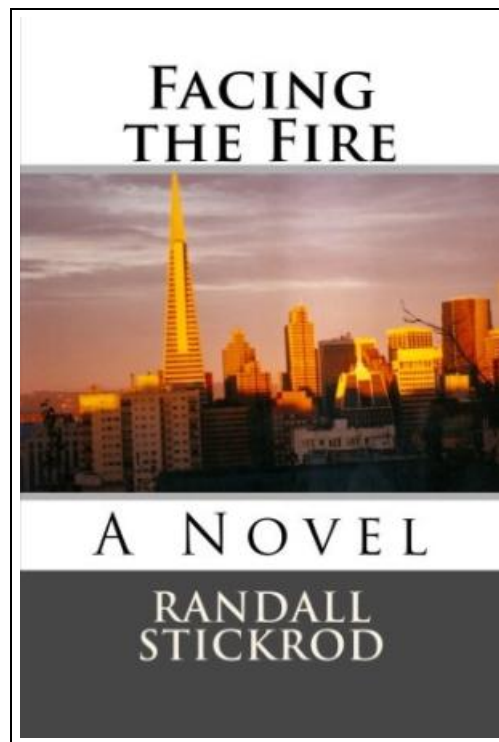


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Reviews

A must buy book if you need to adding benefit. This is for anyone who statte that there had not been a well worth reading through. Its been designed in an exceptionally straightforward way which is simply right after i finished reading this book where basically changed me, change the way i think.
(Adrien Robel)

FACING THE FIRE (PAPERBACK)



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Createspace, United States, 2015. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Three 23 year old graduates of MIT come out of school with a powerful internet software product they developed in collaboration while undergraduates. They are Dave, a moody and intense mathematician with a troubled family background; Raj, the brilliant son of two Indian doctors who is under intense familial pressure to abandon computer science and go to medical school; and Mardi, an engineering major who switched to philosophy in the middle of her university career, and who is a gifted programmer. They come to San Francisco to launch a business to develop and sell their software in the turbulence of the dot-com boom, and are eventually introduced to Stuart Jennings, a 49 year old former wunderkind and technology pioneer who is struggling to make a comeback after a failed venture and a broken marriage. Stuart reluctantly takes them under his wing, absorbed as he is with his own immediate financial crises and his angst over his separation from his precocious 10 year old son. Slowly he becomes seduced by his young office-mates drive and dedication, and begins to take an active interest in getting them funded. Former colleagues encourage him and one introduces him to Page Mills, a legendary venture capitalist, the most celebrated woman in her field. He pitches the deal to her over dinner, and she agrees to provide startup angel funding. But Page has her own unique rules of conducting business and her funding comes at an unusual price. Page puts up enough bootstrap funding to get them organized into a real business and with enough momentum to go seek venture capital. There is the organized chaos of trade shows and the ritual of formal presentations to the venture capitalists...



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