

Door to Door Sales: The Ultimate Guide to Making Up to 1,000 Per Week as a Self Employed Canvasser (Paperback)



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Reviews

*I just started off looking over this ebook. It is actually loaded with wisdom and knowledge Its been developed in an remarkably simple way in fact it is simply after i finished reading through this book where basically modified me, modify the way i believe.
(Josie Koch IV)*

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Createspace Independent Publishing Platform, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Door to Door Sales. The ULTIMATE guide to making up to 1,000 per week as a Self Employed Canvasser is a book packed full of proven direct sales techniques that will teach you the proper way of going door to door. Unfortunately, many canvassers who attempt door to door sales make many mistakes, which leaves them disheartened, and as a result they soon end up quitting. This book contains closely guarded secrets from years of experience knocking doors. It will help you to make a successful living as a canvasser whilst also helping you to avoid some of the common pitfalls. You will be taught how to deliver a highly effective sales pitch as well as how to turn common objections, such as I want to think about it and I am happy as I am. This book also gives you an example of a day in the life of a canvasser, canvassing solar panels, as well as revealing some of the author s most memorable experiences from the field, including The Idiot with a Camera and The Loser with The Pretend Bad Leg. All in all, this book is a must read for anyone contemplating on making a living from canvassing door to door.



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