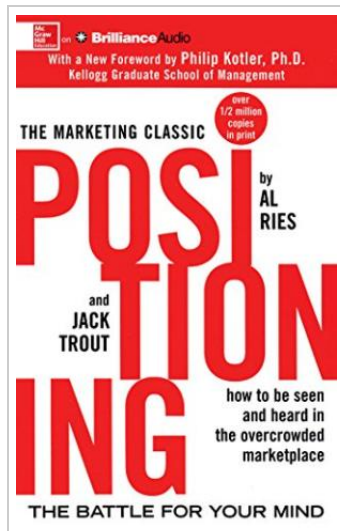




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By Al Ries, Jack Trout

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