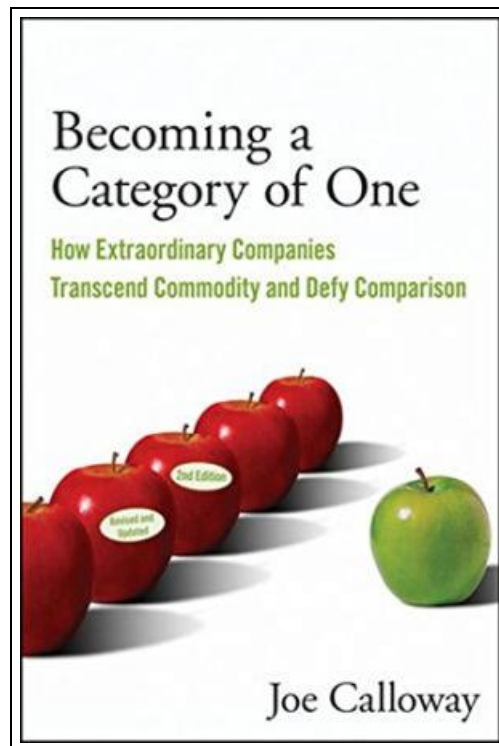


Becoming a Category of One: How Extraordinary Companies Transcend Commodity and Defy Comparison (Paperback)



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Reviews

This publication is wonderful. It normally is not going to expense too much. Its been printed in an extremely straightforward way in fact it is merely following i finished reading this publication where actually transformed me, modify the way i really believe.
(Russell Adams DDS)

BECOMING A CATEGORY OF ONE: HOW EXTRAORDINARY COMPANIES TRANSCEND COMMODITY AND DEFY COMPARISON (PAPERBACK)



John Wiley and Sons Ltd, United Kingdom, 2009. Paperback. Condition: New. 2nd Edition. Language: English . Brand New Book. A revised and updated edition of the bestselling no-nonsense guide to beating the competition. -Publisher s Weekly Becoming a Category of One reveals how extraordinary companies do what they do so well and gives you the tools and ideas to help your business emulate their success. Packed with real case studies and personal reflections from successful business leaders, it helps you apply the best practices of the best companies to set yourself apart from your competitors and turn your business into a market leader. Whether you run a multinational corporation or a two-person start-up company, the lessons you ll find here apply to any business. This Second Edition includes a new chapter on tie breakers, updated examples of today s category of one companies, and special contributions from business experts, bestselling authors, and CEOs on the future category of one business. Revised and updated to remain relevant to today s market conditions and new innovationsA new edition of the bestselling title from the author of Indispensable and Work Like You re Showing OffToday s struggling economy puts even greater importance on the theory and practice of business differentiationThis edition includes 20 percent new material; if you liked the original edition, you ll love this new Second EditionReliable, proven advice that works for businesses of any size in any industry Now more than ever, you have to differentiate your business from the competition to succeed. Becoming a Category of One gives you the blueprint for building your own extraordinary business.



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