

Gotcha Liar The 101 of Human Lie Detection Proven techniques to help you detect lies



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Reviews

A top quality ebook and the typeface used was interesting to read through. It is rally intriguing throgh reading through period. You wont feel monotony at anytime of the time (that's what catalogues are for relating to when you ask me).
(Estelle Donnelly)

GOTCHA LIAR THE 101 OF HUMAN LIE DETECTION PROVEN TECHNIQUES TO HELP YOU DETECT LIES

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CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 54 pages. Dimensions: 9.0in. x 6.0in. x 0.1in. I did not have sex with that woman. Bill Clinton Im so happy for you. A jealous friend I swear, I dont have any homework. Teenage daughter or son The truth is, the world is full of liars. Whether its a spouse, a friend, a colleague, a boss, an employee, a customer, or a salesperson, they all lie to us some more often than others. However, more than 82 of lies go undetected. Why Sometimes, we want to protect ourselves and prefer not to know the truth. A lot of times, though, its because we cant tell if somebody is lying to us. Research shows that the average persons accuracy in detecting a lie is 54, so not much better than the statistical equivalent of flipping a coin. BUT, everybody (including you) can rise way above the average by learning how to decode and interpret nonverbal behavior such as facial expressions, gestures, physical movements and vocal tone. Even without a natural knack for reading people, you can significantly improve your ability to spot lies and uncover hidden emotions. Studies show that beginner level training can improve the average persons lie detection ability by 25-50! Read this book and learn the basic step-by-step process for spotting lies. The techniques and tips in this book are based on scientifically backed research and described in a way that you will be able to put them into ACTION immediately while understanding why they work. This guide will show you: Why people lie and how you can encourage them to be more honest What keeps us from recognizing deception and how to counteract those things How to identify peoples hidden emotions How to...



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