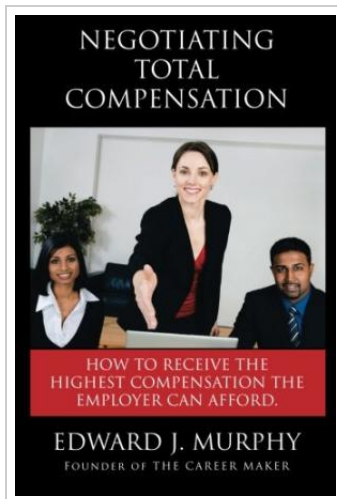




Negotiating Total Compensation: Executive Coach Reveals Job Searching Negotiating Secrets Employer s Don t Want You to Know. (Paperback)

By MR Edward J Murphy

Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. This book is about negotiating the highest total compensation the employer can afford when joining a new company. It s also about negotiating the highest raise your employer can afford in your current company. Do you know all the things you can negotiate, other than money? Do you know all the gambits to play to determine the highest total compensation the employer can afford, without pissing people off? After reading the book, you will! There s nothing more stressful than trying to conduct a job search - after losing your job. I ve been there! It s a SCARY time! You have no cash flow and you re surviving on savings and help from friends and family. The fear and uncertainty of when you ll be reemployed are crushing on you and your family. The biggest frustration is the Silence; your phone never rings - even after weeks and months of effort. You ve done everything you know how to do and nothing so far has worked. The fear of the unknown, the embarrassment, the lack of self-worth and self-doubt are...



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