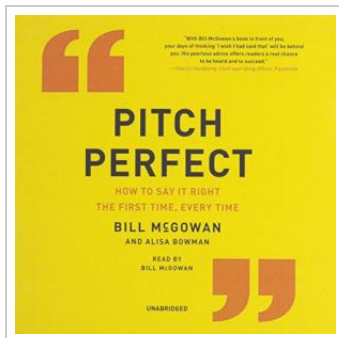




Pitch Perfect: How to Say It Right the First Time, Every Time

By Alisa Bowman

HarperCollins, 2014. CD-Audio. Condition: New. Unabridged. Language: English . Brand New. Media guru and Emmy Award-winning correspondent Bill McGowan--coach to some of the biggest names in business and entertainment, including Eli Manning, Kelly Clarkson, Jack Welch, Thomas Keller, and Kenneth Cole--teaches you how to get your message across and get what you want with pitch perfect communication. McGowan is also a trusted advisor in the C-suites of tech companies like Facebook, Spotify, AirBnB, Dropbox, and Salesforce.com. Saying the right thing the right way can make the difference between sealing the deal and losing the account, getting a promotion, or getting a pink slip. It's essential to be pitch perfect--to get the right message across to the right person at the right time. In Pitch Perfect, Bill McGowan shows you how to craft the right message and deliver it using the right language--both verbal and nonverbal. Pitch Perfect teaches you how to overcome common communication pitfalls using McGowan's simple Principles of Persuasion, which are highly effective and easy to learn, implement, and master. With Pitch Perfect you can harness the power of persuasion and have people not only listening closely to your every word but also remembering you long after you've...



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