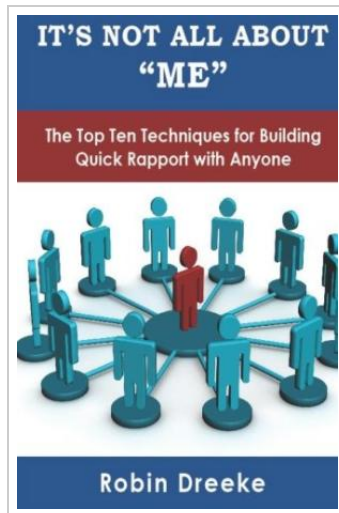




It s Not All about Me: The Top Ten Techniques for Building Quick Rapport with Anyone (Paperback)

By Robin Dreeke

Robin K. Dreeke, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Despite the age-old saying, individuals everywhere still have a hard time realizing that it s not all about them. Robin Dreeke uses his research and years of work in the field of interpersonal relations and behavior to help readers focus on building relationships with others in It s Not All About Me: The Top Ten Techniques for Building Quick Rapport with Anyone. Dreeke has used the techniques listed in It s Not All About Me with skilled professionals within the law enforcement community as well as with sales professionals, educators and individuals across the country and world. He knows the information provided will apply to business professionals of all sectors, those just entering the workforce and those leading companies. It s Not All About Me offers readers a look into the human mind, explaining how it really works. From reading body language to massaging egos in order to learn more information, Dreeke provides techniques he s tested and mastered when it comes to building rapport with others. In some aspects, Dreeke s It s Not All About Me is about the individual and...



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