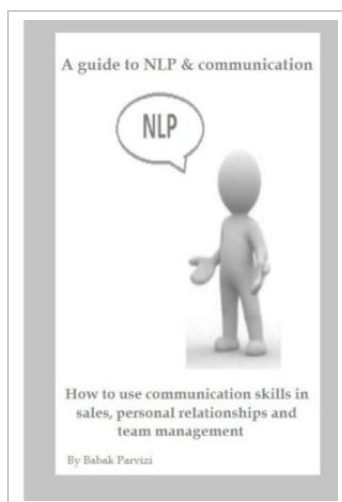




A Guide to Nlp Communication: How to Use Communication Skills in Sales, Personal Relationships and Team Management (Paperback)

By Babak Parvizi

Createspace, United States, 2015. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. A guide to NLP communication, How to use communication in sales, personal relationships and team management provides the reader a basic understanding and advanced knowledge about different aspects of communication and how to use it for his favor. Of course it is a tool to use in good purposes. How many times does it happen that sales people want to increase their sales, while the key to their success lies in the way they communicate with the buyer. The same is applicable for managers and leaders who do not only want to give orders, but to change the drive of their employees. It is also a useful tool at home between a husband and a wife and with colleagues and friends. When you know what the drive is of the opposite person and the communication preferences then you will be able to build rapport, convince and set new goals as you like. There are three types of communication styles which is: visual, auditory and kinesthetic. And in this book we will further explain on how hypnotherapy and NLP (neuro linguistic programming) is...



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Reviews

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